

ROCKY MOUNTAIN MINERAL LAW FOUNDATION

rev. 1/8/08

INSTITUTE FOR ENERGY LAW OF  
THE CENTER FOR AMERICAN AND INTERNATIONAL LAW

ASSOCIATION OF INTERNATIONAL PETROLEUM NEGOTIATORS

Preliminary Program

# International Energy Law, Contracts, and Negotiations

Doubletree Hotel Downtown  
Houston, Texas

**Part 1**  
**Upstream Issues & Agreements**  
**September 22-26, 2008**

Strategic Overview of the Industry  
International Due Diligence  
Ethics and Anti-Corruption Laws  
International Dispute Resolution  
Environmental Issues  
Confidentiality and Bidding Issues  
Granting Instruments  
Unitization Issues  
Joint Operating Agreements  
JOA Accounting Procedures  
JOA Application Problems  
Participation Arrangements  
(Farmout / Farmin)

**Part 2**  
**Midstream Issues & Agreements**  
**September 29 - October 3, 2008**

Infrastructure Development (Due Diligence,  
Risk Assessment, Project Financing)  
Trans-Border Pipeline Development  
Social Responsibility Issues  
International Service Contracts & EPC  
Crude Oil Sales, Marketing & Lifting  
Natural Gas Sales and Marketing  
LNG Project Development Issues  
LNG Project Sales & Transportation  
Purchase and Sale Agreements



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**PROGRAM CHAIRS: James B. Barnes**, Barnes & Cascio LLP, Houston, Texas  
**Karen Krug**, Denton Wilde Sapte, Almaty, Kazakhstan

Participants may pick up their program materials on Monday, September 22, starting at 7:30AM at the course registration desk at the Doubletree Hotel Downtown, 400 Dallas Street, Houston, Texas 77002, USA. Sessions will meet at this hotel daily.

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This course is limited to 85 participants each week.

## Course Schedule – Part 1

### UPSTREAM ISSUES & AGREEMENTS

#### MONDAY, SEPTEMBER 22, 2008

8:30-9:00 Strategic Overview of the Petroleum Industry  
9:00-10:00 International Due Diligence  
10:00-10:30 Break  
10:30-12:30 Ethics and Anti-Corruption Laws and Issues  
12:30-2:00 Lunch – On Your Own  
2:00-4:00 International Dispute Resolution  
4:00-4:30 Break  
4:30-6:00 Environmental Issues  
6:00-8:00 Hosted Reception

#### TUESDAY, SEPTEMBER 23, 2008

8:30-10:00 Confidentiality and Bidding Issues  
10:00-10:30 Break  
10:30-12:30 Confidentiality and Bidding Issues  
*(continued)*  
12:30-2:00 Lunch - On your own  
2:00-4:00 Granting Instrument Issues  
4:00-4:30 Break  
4:30-6:00 Granting Instrument Issues  
*(continued)*

#### WEDNESDAY, SEPTEMBER 24, 2008

8:30-10:00 Granting Instrument Issues  
*(continued)*  
10:00-10:30 Break  
10:30-12:30 Granting Instrument Issues  
*(continued)*  
12:30-2:00 Hosted Lunch with Participants

2:00-4:00 Granting Instrument Issues  
*(continued)*

4:00-4:30 Break

4:30-6:00 Unitization Issues

#### THURSDAY, SEPTEMBER 25, 2008

8:30-10:00 Joint Operating Agreement Issues

10:00-10:30 Break

10:30-12:30 Joint Operating Agreement Issues  
*(continued)*

12:30-2:00 Lunch – On Your Own

2:00-4:00 JOA Accounting Procedure Issues

4:00-4:30 Break

4:30-6:00 JOA Application Problems

#### FRIDAY, SEPTEMBER 26, 2008

8:30-10:00 Participation Arrangement Issues  
(Farmout / Farmin)

10:00-10:30 Break

10:30-12:30 Participation Arrangement Issues  
(Farmout / Farmin) *(continued)*

12:30-2:00 Lunch – On Your Own

2:00-4:00 Participation Arrangement Issues  
(Farmout / Farmin) *(continued)*

Instructors to be announced.  
Topics and schedule  
are subject to change

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**PROGRAM CHAIRS: James B. Barnes**, Barnes & Cascio LLP, Houston, Texas  
**Karen Krug**, Denton Wilde Sapte, Almaty, Kazakhstan

Participants may pick up their program materials on Monday, September 29, starting at 7:30AM at the course registration desk at the Doubletree Hotel Downtown, 400 Dallas Street, Houston, Texas 77002, USA. Sessions will meet at this hotel daily.

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**Course Schedule – Part 2**  
**MIDSTREAM ISSUES & AGREEMENTS**

This course is limited to 85 participants each week.

**MONDAY, SEPTEMBER 29, 2008**

8:30-10:00 Infrastructure Development (Due Diligence, Risk Assessment, Project Financing)  
10:00-10:30 Break  
10:30-12:30 Infrastructure Development (*continued*)  
12:30-2:00 Lunch – On Your Own  
2:00-3:30 Transborder Pipeline Development Issues  
3:30-4:00 Break  
4:00-6:00 Social Responsibility Issues  
6:00-8:00 Hosted Reception

**TUESDAY, SEPTEMBER 30, 2008**

8:30-10:00 International Service Contract and EPC Issues  
10:00-10:30 Break  
10:30-12:30 International Service Contract and EPC Issues (*continued*)  
12:30-2:00 Hosted Lunch  
2:00-4:00 International Service Contract and EPC Issues (*continued*)  
4:00-4:30 Break  
4:30-6:00 Crude Oil Sales and Marketing

**WEDNESDAY, OCTOBER 1, 2008**

8:30-10:00 Crude Oil Lifting Issues  
10:00-10:30 Break  
10:30-12:30 Natural Gas Sales & Marketing  
12:30-2:00 Hosted Lunch with Participants

2:00-4:00 Natural Gas Sales & Marketing (*continued*)  
4:00-4:30 Break  
4:30-6:00 Natural Gas Sales & Marketing (*continued*)

**THURSDAY, OCTOBER 2, 2008**

8:30-10:00 LNG Project Development Issues  
10:00-10:30 Break  
10:30-12:30 LNG Project Development Issues (*continued*)  
12:30-2:00 Lunch – On Your Own  
2:00-4:00 LNG Project Sales Issues  
4:00-4:30 Break  
4:30-6:00 LNG Project Transportation Issues

**FRIDAY, OCTOBER 3, 2008**

8:30-10:00 Purchase and Sale Agreements  
10:00-10:30 Break  
10:30-12:30 Purchase and Sale Agreements (*continued*)  
12:30-2:00 Lunch – On Your Own  
2:00-4:00 Purchase and Sale Agreements (*continued*)


Instructors to be announced.  
Topics and schedule  
are subject to change

**THE ROCKY MOUNTAIN MINERAL LAW FOUNDATION (RMMLF)**, established in 1955 as a nonprofit corporation, is an international educational organization dedicated to the study of the legal system and issues affecting mineral and water resources. The Foundation is a cooperative project of law schools, bar associations, and industry associations, and sponsors biennial programs with the IBA-Section on Energy & Natural Resources Law. The Foundation has hosted Institutes in Chile, Venezuela, and Peru on mining and oil and gas issues. RMMLF, 9191 Sheridan Blvd. #203, Westminster, CO 80031, tel. +1 303-321-8100, fax +1 303-321-7657, info@rmmlf.org. www.rmmlf.org

**THE ASSOCIATION OF INT'L PETROLEUM NEGOTIATORS (AIPN)** is a nonprofit professional organization founded in 1981 to enhance the professionalism of its members through continuing education, promoting understanding of negotiation work in the international community, and

providing networking opportunities. AIPN now serves over 2,400 members from some 83 countries. AIPN, 11767 Katy Freeway, Suite #412, Houston, TX 77079, tel. +1 281-558-7715, fax +1 281-558-7073, aipn@aipn.org, www.aipn.org.

**THE INSTITUTE FOR ENERGY LAW (IEL)** provides advanced education for lawyers and other professionals in the energy industry, through educational programs, scholarly publications and membership activities. It counts among its membership many of the world's leading energy companies and attorneys. The IEL is a division of The Center for American and International Law (CAIL), a nonprofit organization which since 1947 has served lawyers and law enforcement officials from over 131 countries. IEL, 5201 Democracy Drive, Plano, TX 75024, tel +1 972-244-3400, fax +1 972-244-3401, iel@cailaw.org, www.cailaw.org/iel.

REGISTRATION FORM	<p><b>International Energy Law, Contracts, and Negotiations</b></p>  <p><b>MAIL TO:</b>  <b>Rocky Mountain Mineral Law Foundation</b>          9191 Sheridan Blvd., Ste. 203          Westminster, CO 80031 USA          Tel: (303) 321-8100          Fax: (303) 321-7657</p> <p>Questions          info@rmmlf.org</p> <div style="border: 1px solid black; padding: 5px; text-align: center; margin: 10px 0;">             Register online at  <a href="http://www.rmmlf.org">www.rmmlf.org</a> </div> <div style="border: 1px solid black; padding: 10px; text-align: center; margin: 10px 0;">             These courses are limited to 85 participants each week.               Advance payment is required to reserve a space.         </div> <p>Office Use Only          SC108 _____          S# _____          INIT _____          REFDT _____          CK# _____          AMT _____          INIT _____</p>	<p>(Please type or print legibly)</p> <p>Last Name _____ First Name _____</p> <p>Name on badge _____</p> <p>Employer _____</p> <p>Mailing Address _____</p> <p>City _____ State/Prov _____</p> <p>Postal/ZipCode _____ Country _____</p> <p>Telephone ( _____ ) _____ Fax ( _____ ) _____</p> <p>E-Mail _____  <i>(required for confirmations, advance registration list, and program updates)</i></p> <p><b>CLE credit</b> requested for the following states: _____</p> <p><b>Other credit</b> requested from: _____</p> <p style="text-align: center;"><i>Please pay in U.S. Dollars</i></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 33%;"></th> <th style="width: 16.5%; text-align: center;"><b>Upstream Part I</b></th> <th style="width: 16.5%; text-align: center;"><b>Midstream Part II</b></th> <th style="width: 34%; text-align: center;"><b>10% Discount Both Courses*</b></th> </tr> </thead> <tbody> <tr> <td>Please check applicable boxes:</td> <td></td> <td></td> <td></td> </tr> <tr> <td>Non-member Registration Fee</td> <td style="text-align: center;"><input type="checkbox"/> \$2,250</td> <td style="text-align: center;"><input type="checkbox"/> \$2,250</td> <td style="text-align: center;"><input type="checkbox"/> \$4,050</td> </tr> <tr> <td>Member Registration Fee (please check all appropriate boxes)</td> <td style="text-align: center;"><input type="checkbox"/> \$1,800</td> <td style="text-align: center;"><input type="checkbox"/> \$1,800</td> <td style="text-align: center;"><input type="checkbox"/> \$3,240</td> </tr> <tr> <td><input type="checkbox"/> Rocky Mountain Mineral Law Foundation</td> <td></td> <td></td> <td></td> </tr> <tr> <td><input type="checkbox"/> Association of International Petroleum Negotiators</td> <td></td> <td></td> <td></td> </tr> <tr> <td><input type="checkbox"/> Institute for Energy Law</td> <td></td> <td></td> <td></td> </tr> </tbody> </table> <div style="border: 1px solid black; padding: 5px; text-align: center; margin: 10px 0;">             Add \$200 to any registration fees received after August 25, 2008.         </div> <p>* Until February 15, we are accepting only registrations to both courses combined. If you have attended one of these courses previously, we will accept your registration for the other course.</p>		<b>Upstream Part I</b>	<b>Midstream Part II</b>	<b>10% Discount Both Courses*</b>	Please check applicable boxes:				Non-member Registration Fee	<input type="checkbox"/> \$2,250	<input type="checkbox"/> \$2,250	<input type="checkbox"/> \$4,050	Member Registration Fee (please check all appropriate boxes)	<input type="checkbox"/> \$1,800	<input type="checkbox"/> \$1,800	<input type="checkbox"/> \$3,240	<input type="checkbox"/> Rocky Mountain Mineral Law Foundation				<input type="checkbox"/> Association of International Petroleum Negotiators				<input type="checkbox"/> Institute for Energy Law			
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	<b>PAYMENT INFORMATION</b>																													
	<input type="checkbox"/> Check drawn on a U.S. bank (payable to RMMLF in U.S. Dollars) <input type="checkbox"/> VISA <input type="checkbox"/> MasterCard <input type="checkbox"/> American Express Credit Card # _____ Exp. Date _____ Name on Card _____ Signature _____																													
<input type="checkbox"/> Electronic Transfer Bank Name: US Bank – Boulder Account Title: Rocky Mountain Mineral Law Foundation Account #: 1204 0059 5563 ABA Routing #: 102000021 Int'l Wires Only: SWIFT Address – USBKUS44IMT Wire Date: _____ Transaction Seq #: _____ (required)																														

# INTERNATIONAL ENERGY LAW, CONTRACTS, AND NEGOTIATIONS

## Rocky Mountain Mineral Law Foundation

9191 Sheridan Blvd., Suite 203  
Westminster, CO 80031, USA

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U.S. POSTAGE  
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## GENERAL INFORMATION

**Room Reservations:** The Doubletree Hotel Downtown, 400 Dallas Street, Houston, Texas 77002 has blocked rooms for these courses until September 10 at the rate of \$145 single/double per night. **Ask for the special rates** for International Energy Law registrants. For reservations, contact the Doubletree at:

- Direct 713-759-0202
- Toll Free 800-222-8733
- Fax 713-654-0727

Questions or Problems: e-mail [info@rmmlf.org](mailto:info@rmmlf.org)

**Car Rental:** Hertz is offering special discounts by referencing Meeting CV#03NJ0003 and Rocky Mountain Mineral Law Foundation. Make reservations at [www.hertz.com](http://www.hertz.com) or call 800-654-2240 (U.S.); 800-263-0600 (Canada); or 405-749-4434 (Int'l).

**U.S. Visas:** See [www.unitedstatesvisas.gov](http://www.unitedstatesvisas.gov)

**Registration Fees:** Include substantial course materials, refreshments, and hosted functions as listed in this brochure. These fees do not include hotel costs or transportation. Registrations will be accepted only when accompanied by a check, money order, government purchase order or training form, credit card information, or wiring information. No registrations can be processed without payment.

**Registration Cancellations:** Refunds, less a \$50 administrative fee, will be given for cancellations received by 3:00PM on Friday, September 12, 2008. No refunds will be given thereafter, although substitution of attendees may be made by contacting RMMLF. A written request must follow a telephone cancellation. Registrants not entitled to a refund will receive a copy of the written materials. For questions on refunds, complaints, and/or program cancellations, please contact our office at 303-321-8100.

**Course Materials:** The classroom presentations will be supplemented by extensive written materials that will be distributed at the start of each program.

**CLE Credit:** These courses are typically accredited by all mandatory CLE states, the AAPL, and other professional organizations. Attorneys from certain states may be required to pay an additional fee. These courses each consist of approximately 33.5 hours of continuing education, and may include ethics credits. You must let us know at least 30 days in advance of the conference the states or organizations for which you will need credit (see registration form). The sponsor is a State Bar of California MCLE-approved provider.

**CPE Credit:** Rocky Mountain Mineral Law Foundation is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be addressed to the National Registry of CPE Sponsors, 150 Fourth Avenue North, Suite 700, Nashville, TN, 37219-2417. Web site: [www.nasba.org](http://www.nasba.org). There are no prerequisites and no advance preparation is required to attend this course. The delivery method is Group-Live, and up to 40 CPE credits are available. The program level is "overview."

**Tape Recording:** Tape recording of these courses is not permitted, except with the express permission of the Foundation.

**Special Needs:** If you have special needs addressed by the ADA, please notify us at least two weeks before the program.

**Tax Deduction:** Education expenses (including registration fees and travel costs) are deductible in the U.S. if they improve or maintain professional skills. Treas. Reg. § 1.162-5.

**Cellular Telephones:** Incoming cellular calls are prohibited in the lecture room. Please direct all incoming calls to the course registration desk.